MINUTES OF THE LOUISIANA MOTOR VEHICLE COMMISSION MOTOR VEHICLE SALES FINANCE DIVISION 3519 12th Street

Metairie, Louisiana 70002 Tuesday, January 22, 2019

The meeting was called to order at 10:45 a.m. by Chairman Raymond J. Brandt.

Present were:

Chairman Raymond J. Brandt Commissioner V. Price LeBlanc, Jr. Commissioner Stephen L. Guidry, Jr. Commissioner Donna S. Corley Commissioner Maurice C. Guidry

Commissioner Allen O. Krake Commissioner Harold H. Perrilloux Commissioner Randy Scoggin Commissioner Terryl J. Fontenot

L. A. House, Executive Director Adrian F. LaPeyronnie, III, Counselor Gregory F. Reggie, Counselor Burgess E. McCranie, Jr., Counselor

Absent were:

Commissioner Gregory Lala Commissioner Kenneth "Mike" Smith Commissioner Keith M. Marcotte

Commissioner Eric R. Lane Commissioner Keith P. Hightower Commissioner Joseph W. "Bill" Westbrook

Also, in attendance were Commission staff: Ingya Cattle, Assistant Executive Director; Scott Landreneau, Commission Investigator Supervisors; Commission Investigators: Neil Rogers, Antoine Derouen, Kevin Broussard, and Angel Blackford; Stacey Broussard, Administrative Coordinator Supervisor; and Tim Knotts, Administrative Coordinator.

The Executive Director reported to the Commission Members Counselor McCranie's legal contract would expire on March 13, 2019. After a brief discussion, Commissioner Krake made a motion to renew Counselor McCranie's contract for one year period, beginning March 14, 2019 and ending on March 13, 2020, for the total of all sums payable under the contract including fees and reimbursement of expenses not exceeding \$50,000.00 on an annual basis. Commissioner Maurice Guidry seconded this motion and it was unanimously approved.

After this time, Chairman Brandt announced a recess of the MVSF's meeting and returned to the LMVC's meeting at 11:00 a.m.

The MVSF's meeting reconvened at 11:20 a.m.

Chairman Brandt called for a reading of the minutes of the October 1, 2018 meeting. Commissioner LeBlanc made a motion to accept the minutes as read. Commissioner Corley seconded this motion and it was unanimously approved.

The Executive Director was directed to include in these minutes the following excerpt from the Louisiana Motor Vehicle Commission meeting immediately preceding this meeting.

"Chairman Brandt asked for a review of the September, October, November, December financial statements of the Louisiana Motor Vehicle Commission, Motor Vehicle Sales Finance Division, copies of which were before each Commission Member. Commissioner LeBlanc made a motion to accept the September, October, November, December financial statements as presented and incorporate into these minutes. This motion was seconded by Commissioner Corley and it was unanimously approved."

Chairman Brandt called for a review of the motor vehicle sales finance licenses issued.

The Executive Director reported the applications and supporting documentation were in order for the following initial motor vehicle sales finance applicants.

SALES FINANCE COMPANY	CITY	LIC. #
CarMax Auto Superstores, Inc. DBA CarMax	Lafayette, Louisiana	#SF-2018-01382
D & B Auto, L.L.C.	Amite, Louisiana	#SF-2018-01383
Metairie Motors LLC	Metairie, Louisiana	#SF-2018-01384
Southern States Utility Trailer Sales, Inc. DBA Southern States Utility	Hammond, Louisiana	#SF-2018-01385
Available Works, LLC DBA A W Auto Sales	Hammond, Louisiana	#SF-2018-01386
Carroway Marketplace Pre-Owned of Minden, LLC	Minden, Louisiana	#SF-2018-01387
CarMax Auto Superstores, Inc. DBA CarMax	Shreveport, Louisiana	#SF-2018-01388

Sterling Automotive Group, Inc. DBA Sterling Value Pre-Owned	Opelousas, Louisiana	#SF-2018-01389
OneMain Financial Group, LLC	Monroe, Louisiana	#SF-2018-01390
OneMain Financial Group, LLC	New Orleans, Louisiana	#SF-2018-01391
OneMain Financial Group, LLC	Opelousas, Louisiana	#SF-2018-01392
OneMain Financial Group, LLC	Ruston, Louisiana	#SF-2018-01393
OneMain Financial Group, LLC	Shreveport, Louisiana	#SF-2018-01394
OneMain Financial Group, LLC	Slidell, Louisiana	#SF-2018-01395
OneMain Financial Group, LLC	Thibodaux, Louisiana	#SF-2018-01396
OneMain Financial Group, LLC	Alexandria, Louisiana	#SF-2018-01397
Carvana, LLC of Arizona DBA Carvana	Tempe, Arizona	#SF-2018-01398
OneMain Financial Group, LLC	Baker, Louisiana	#SF-2018-01399
OneMain Financial Group, LLC	Baton Rouge, Louisiana	#SF-2018-01400
OneMain Financial Group, LLC	Bossier City, Louisiana	#SF-2018-01401
OneMain Financial Group, LLC	Covington, Louisiana	#SF-2018-01402
OneMain Financial Group, LLC	Denham Springs, Louisiana	#SF-2018-01403
OneMain Financial Group, LLC	Gonzales, Louisiana	#SF-2018-01404
OneMain Financial Group, LLC	Gretna, Louisiana	#SF-2018-01405
OneMain Financial Group, LLC	Harahan, Louisiana	#SF-2018-01406
OneMain Financial Group, LLC	Houma, Louisiana	#SF-2018-01407
OneMain Financial Group, LLC	Kenner, Louisiana	#SF-2018-01408
OneMain Financial Group, LLC	Lafayette, Louisiana	#SF-2018-01409
OneMain Financial Group, LLC	Lake Charles, Louisiana	#SF-2018-01410
OneMain Financial Group, LLC	Marrero, Louisiana	#SF-2018-01411
OneMain Financial Group, LLC	Metairie, Louisiana	#SF-2018-01412
John Robertson & Wanda Braxton DBA B. D. Auto Sales	Natchitoches, Louisiana	#SF-2018-01413
Bay City Motors Inc. DBA CourtesyValue.com Preowned Abbeville	Abbeville, Louisiana	#SF-2018-01414
Giles Automotive, Inc. DBA Giles Clearance Center	Lafayette, Louisiana	#SF-2018-01415
Fresh Start Auto Finance L.L.C.	Shreveport, Louisiana	#SF-2018-01416
Car Solutions Inc.	Monroe, Louisiana	#SF-2018-01417
Four Wheel Solutions, LLC	Bossier City, Louisiana	#SF-2018-01418
Hancock Whitney Equipment Finance and Leasing, LLC	New Orleans, Louisiana	#SF-2018-01419
Big Dixie Auto, LLC	Marrero, Louisiana	#SF-2018-01420
J&A Camper Sales, LLC	Brusly, Louisiana	#SF-2018-01421
Mansfield Auto World, Inc. DBA Marketplace Pre-Owned of Mansfield	Mansfield, Louisiana	#SF-2018-01422
Mansfield Auto World, Inc. DBA Testa Marketplace Pre-Owned of Many	Many, Louisiana	#SF-2018-01423
Mansfield Auto World, Inc. DBA Alex Edwards Marketplace Pre-Owned of Springhill	Springhill, Louisiana	#SF-2018-01424
Clark Crain Pre-Owned Superstore LLC	Zachary, Louisiana	#SF-2018-01425

Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance licenses issued to these initial motor vehicle sales finance applicants. Commissioner Corley seconded this motion and it was unanimously approved.

Chairman Brandt called for a review of the GAP Administrator licenses issued.

The Executive Director reported the applications and supporting documentation were in order for the following initial GAP Administrator applicants.

GAP ADMINISTRATOR	CITY	LIC. #
Comprehensive Auto Resources Company, Inc.	Exton, Pennsylvania	#GA-2018-00144
Western Funding Incorporated	Las Vegas, Nevada	#GA-2019-00115

Commissioner Stephen Guidry made a motion to ratify the GAP Administrator licenses issued to these initial GAP Administrator applicants. Commissioner Corley seconded this motion and it was unanimously approved.

The Chairman called for a review of the licenses issued. Commissioner Stephen Guidry made a motion to ratify the licenses issued: motor vehicle sales finance, #SF-2018-01382 through #SF-2018-01425 and #SF-2019-00100 through #SF-2019-00860; GAP Administrators, #GA-2018-00144 through #GAA-2018-00145 and #GA-2019-00100 through #GA-2019-00103; GAP Administrator Agents, #GAA-2018-00229; and #GAA-2019-00001 through #GAA-2019-00080. Commissioner Maurice Guidry seconded the motion and it was unanimously approved.

The Executive Director reported on routine matters being handled by the staff and not requiring action by the Commissioner Lana seconded this motion and it was unanimously approved.

Executive Director reported on routine matters being handled by the staff and not requiring action by the Commissioner Lana seconded this motion and it was unanimously approved.